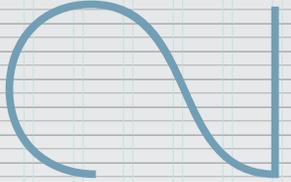
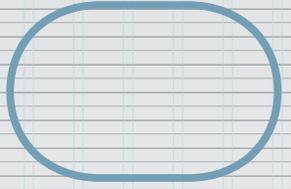


YEAR-IN-REVIEW



FROM OUR CEO

2012 was an extraordinarily successful year for WestEd. As a mission-driven organization, through-and-through, we extended our efforts to serve those most in need while remaining fiscally strong. WestEd took on new high-profile initiatives, increased revenues, and developed new publications and services, all enabling us to have greater impact throughout the U.S.

Being selected for numerous major new contracts provided significant external validation of the quality, impact, and contributions that WestEd offers. We were chosen to lead five Comprehensive Centers (CC), and WestEd is a subcontractor on six other winning CC bids. We also earned two new Investing in Innovation (i3) grants, out of only 20 awarded in 2012.

Many WestEd programs this year worked with states, districts, and/or schools to prepare them for implementation of the rigorous Common Core State Standards (CCSS). For example, we conducted alignment studies between the CCSS and existing state standards that informed state CCSS implementation plans; helped states to develop their comprehensive CCSS implementation plans; developed new curricula aligned to CCSS; and supported multistate consortia and individual states by providing project management and innovative assessments aligned to the CCSS. WestEd staff have also developed resources (articles, papers, briefs, and guidelines) that highlight the implications of CCSS for instructional practices with special student populations, including English language learners and students with disabilities.

In 2012 WestEd seized many opportunities to build on our core strengths and expand into new areas. For example, we leveraged our previous work with military-connected schools to win a new contract from the U.S. Army to help assess and address the needs of army-dependent youth in afterschool programs and of School Liaison Officers who assist families with educational issues. And we diversified our funding through the U.S. Department of Labor (DOL), focusing on workforce development, concluding 2012 with five new DOL-funded projects. In Illinois, WestEd began supporting the implementation of a kindergarten assessment system that will be used by all of the state's public schools that offer kindergarten. With this new work, we opened an office in Chicago, helping us expand services in that region.

I am exceedingly proud of these and many more accomplishments by WestEd's staff and collaborators, and I look forward to continuing to build on our strengths as we seek to make a positive difference in the lives of children and the adults who support them.



Glen H. Harvey
Chief Executive Officer

2012 Year in Review / Selected Highlights

College & Career

Partnered with City of San Francisco to win \$5-million grant from the U.S. Department of Labor to support the city's high-tech workforce development. Began a three-year "Core to College" contract to examine 10 states' Common Core State Standards (CCSS) implementation efforts.

Health, Safety, & Well-Being

Launched the California Safe and Supportive Schools website, newsletter, and blog. Collaborated with Louisiana and South Carolina to support effective collection and use of school climate data.

Early Childhood Development & Learning

Awarded five-year, multimillion dollar contract to support statewide implementation of a kindergarten assessment system in Illinois. Launched For Our Babies, a national campaign to promote healthy development of infants and toddlers.

Literacy

Awarded an Investing in Innovation (i3) grant from U.S. Department of Education to develop and implement an innovative online professional development course focused on improving content-area literacy in STEM subjects.

English Language Learners

Revised California's English Language Development Standards, in collaboration with the California Department of Education. Co-authored a widely cited national Title III evaluation report on setting English-language-proficient performance standards.

Schools, Districts, & State Education Systems

Convened a major symposium with district and county office of education staff across California to discuss and plan implementation of the CCSS. Initiated improvement efforts in several major urban districts around the country.

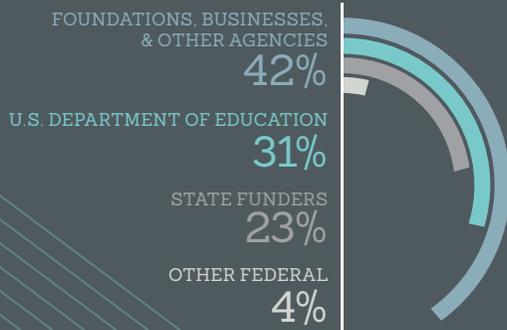


WestEd Revenues

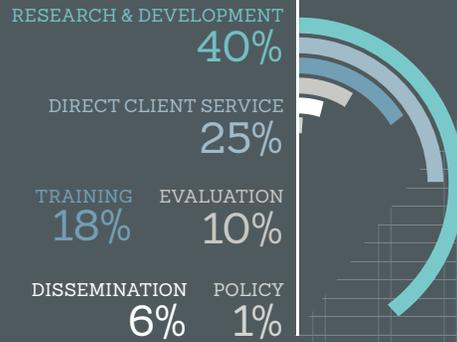
Fiscal Years 2003–2012

Includes operating and nonoperating revenues (audited totals).

Contracts & Grants Revenue by Source



WestEd Core Work



Special Education

Designed and implemented Early Start Online, an interactive training series for professionals working with infants and toddlers with disabilities. Developed an implementation manual to help educators increase access to general education for students with disabilities.

Science, Technology, Engineering, & Mathematics (STEM)

Won an i3 Validation grant to study implementation of an early math program statewide in California. Continued collaboration on a five-year National Science Foundation grant to implement climate change education programs throughout the Pacific Islands region.

Standards, Assessment, & Accountability

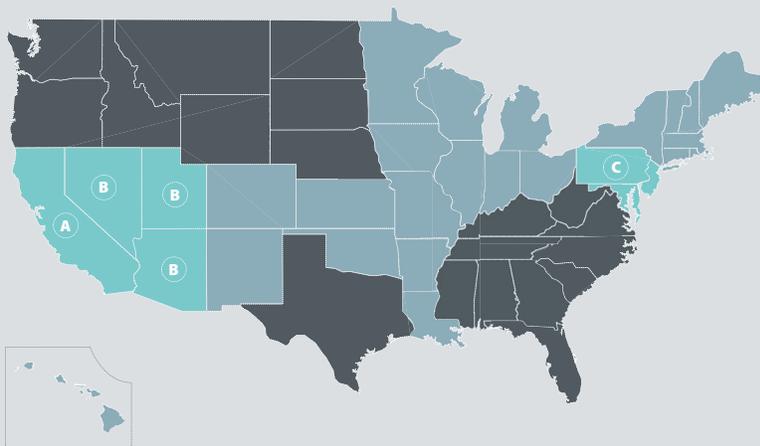
Supported implementation of the CCSS regionally and nationally. Served as Project Management Partner of the Smarter Balanced Assessment Consortium, a multistate group developing CCSS-aligned assessments.

Teachers & Leaders

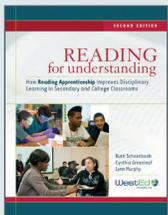
Awarded a contract to conduct a nationally representative survey and case studies of schools of education to determine how they build educators' capacity to use data to improve instructional practices.

Technical Assistance

Awarded multiyear contracts from the U.S. Department of Education to operate five Comprehensive Centers: **the California (A), West (B), and Mid-Atlantic (C) Regional Comprehensive Centers**, along with the National Center on Standards and Assessment Implementation and the National Center on School Turnaround. Also awarded substantial subcontracts with **six other regional centers**.



Over 70 publications and products were added to WestEd's portfolio in 2012 (WestEd.org/bookstore). Below is a sample.



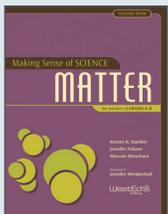
Reading for Understanding: How Reading Apprenticeship Improves Disciplinary Learning in Secondary and College Classrooms, 2nd Edition

Significantly updated edition of the landmark book on adolescent literacy.



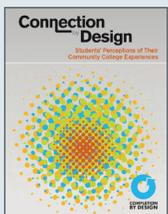
For Our Babies

Multimedia website and blog promoting healthy development of infants and toddlers nationwide.



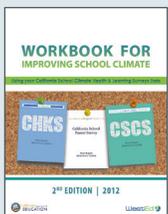
Making Sense of SCIENCE: Matter for Teachers of Grades 6–8

Comprehensive professional development course fostering scientific thinking in teachers and students.



Connection by Design: Students' Perceptions of Their Community College Experiences

Report describing perspectives and experiences of a diverse range of community college students.



Workbook for Improving School Climate & Closing the Achievement Gap: Using Your California Healthy Kids and California School Climate Surveys, 2nd Edition

Workbook helping educators and school community members evaluate survey data to create supportive school climates.

WestEd is a public, not-for-profit education and research agency created under a Joint Powers Agreement, pursuant to California government code section 6507. WestEd is tax exempt under Section 115(a)(1) of the Internal Revenue Code. With this status, WestEd's work meets the giving guidelines for philanthropic organizations.

By the Numbers

REVENUE

\$129.9

million (this figure includes operating revenue and nonoperating revenue)

CLIENTS & FUNDERS

434

NEW CONTRACTS & GRANTS

493

OFFICES

16

 nationwide

STAFF

625+

Board of Director Chairs

Ricardo Valencia (2011–12 Board Chair)

Paul Houston (2012–13 Board Chair)

Bernice Stafford (2013–14 Board Chair Elect)

(view our full board of directors at WestEd.org/board)

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